

# Public Cloud Services

## Eclipsys Case Study



This Not-for-Profit Medical Benefits Provider is headquartered in Moncton, New Brunswick.

### 1 Why Eclipsys?

- The client wanted to transform its business by moving key business environments to the Cloud
- They wanted to reduce their Oracle license spend and move from a CapEx to OpEx model
- Eclipsys was identified as the right partner to enable change management with their team and provide leadership and guidance on how to digitize their way of working
- Eclipsys became the single partner to purchase the Cloud and provide ongoing collaboration for all Oracle negotiations

### 2 Key Outcomes

- Architecture design and deployment of three EACCCs with HA/DR and multitenant databases using best practices
- Reduction in overall Oracle spend on licensing
- Repeatable migration plan with performance testing and zero downtime for key environments
- Migrations of over 240 database instances
- Customized ExaCC training and expert support to the client's team
- Complete support with our CSP and Managed Services

### 3 Additional Details

#### Engagement Length:

- +3 Years; Ongoing
- Start Date December 2019

**Industry:** Insurance

**Products:** Oracle Database, Oracle ExaCC, Custom Applications

**Services:** Eclipsys Migration Services, Eclipsys Elite Support, and ExaCC through CSP

**Growth and Maintain:** Added Storage, ExaCC, and featured adoptions